



CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE
2020 COMPETITIVE 9% APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS
January 24, 2020 Version

II. APPLICATION - SECTION 1: APPLICANT STATEMENT AND CERTIFICATION

APPLICANT: Washington Santa Ana Housing Partners, L.P.

PROJECT NAME: The Crossroads at Washington

PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION
(CHECK ONLY)

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$2,500,000 annual Federal Credits, and

\$558,979 total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

Election to sell ("certificate") state credits: No By selecting "Yes" or "No" in the box immediately before, I hereby make an election to sell ("certificate") or not sell all or any portion of the state credit, as allowed pursuant to Revenue and Taxation Code Sections 12206(o), 17058(q), and 23610.5(r). I further certify that the applicant is a non-profit entity, and that the state credit price will not be less than eighty (80) cents per dollar of credit. I acknowledge that if I elect to sell ("certificate") all or any portion of the state credit, I may, only once, revoke an election to sell at any time before CTCAC issues the Form(s) 3521A for the project.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Agency an exact copy of the application. I agree that I have included a letter from the local government and the appropriate Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at each of the following stages: for a carryover allocation; for readiness to proceed requirements if applicable; and after the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

I certify that I have read and understand the provisions of Sections 10322(a) through (h). No additional documents in support of the basic thresholds or point selection categories shall be accepted from the applicant beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicants shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. The project will at least maintain the installed energy efficiency and sustainability features' quality when replacing systems and materials. When requesting a threshold basis increase for a prevailing wage requirement, if the project is subject to state prevailing wages, I certify that contractors and subcontractors will comply with California Labor Code Section 1725.5. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 15 years, free of charge (except child care).

I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internal Revenue Service and the Franchise Tax Board, and any other actions which TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Code Section 50199.10, and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the land acquired by the date specified in the reservation preliminary or final letter.

Dated this _____ day of March, 2020 at
_____, Irvine, California.

By: _____
(Original Signature)

Frank Cardone
(Typed or printed name)

Authorized Signatory
(Title)

Local Jurisdiction:	City of Santa Ana		
City Manager:	Kristine Ridge *		
Title:	City Manager		
Mailing Address:	20 Civic Center Plaza		
City:	Santa Ana		
Zip Code:	92701		
Phone Number:	(714) 647-5200	Ext.	
FAX Number:			
E-mail:	kridge@santa-ana.org		

* For City Manager, please refer to the following the website below:
<https://www.treasurer.ca.gov/ctcac/2018/lra/contact.pdf>

II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

A. Application Type

Application type: Preliminary Reservation

Prior application was submitted but not selected? No

If yes, enter application number: TCAC # CA - -

Has credit previously been awarded? No

If re-applying and returning credit, enter the current application number and the amount being returned:

TCAC # CA - -

Returned Federal Credit:

Is this project a Re-syndication of a current TCAC project?

If a Resyndication Project, complete the **Resyndication Projects** section below.

B. Project Information

Project Name: The Crossroads at Washington

Site Address: 1126 & 1146 E. Washington Avenue

If address is not established, enter detailed description (i.e. NW corner of 26th and Elm)

City: Santa Ana County: Orange

Zip Code: 92701 Census Tract: 0744.06

Assessor's Parcel Number(s): 398-092-13; 398-092-14

Project is located in a DDA: No

Year DDA:

Project is located in a Qualified Census Tract: No

Project is a Scattered Site Project: No

Project in DDA/QCT but not requesting 130% boost No

"Scattered Site" def. TCAC Reg. § 10302(II)

Special Needs with 130% basis & State Credits: No

State Farmworker Credit? No

§12206(c)(4) of Rev. and Tax Code for 95% eligible basis: No

C. Credit Amount Requested (If State Credit Request, Reg. Sects. 10317 & 10322(h)(33))

Federal and State	<u>\$2,500,000</u>	<u>\$558,979</u>
	(federal)	(state)

*Applicants that selected the option for State credit substitution can still elect to mark Federal only Credits.

D. Federal Minimum Set-Aside Election (IRC Section 42(g)(1))

40%/60%

E. Set-Aside Selection (Reg. Section 10315(a)-(e))

Special Needs

F. Housing Type Selection (Reg. Sections 10315(h) & 10325(g))

Special Needs

If Special Needs housing type, list the percentage of Special Needs Units: 51%

If less than 75% special needs units, specify the standards the non-special needs units will meet:

Large Family

G. Geographic Area (Reg. Section 10315(i))

Please select your geographic area:

Orange County

APPLYING FOR FEDERAL CREDIT
PURSUANT TO HR 1865, FURTHER
CONSOLIDATED APPROPRIATIONS
ACT, 2020 **CALIFORNIA DISASTERS**
Yes

*Federal Congressional District: 46
 *State Assembly District: 69
 *State Senate District: 34

*Accurate information is essential; the following website is provided for reference:

<https://www.govtrack.us/congress/members/map> <http://findyourrep.legislature.ca.gov/>

II. APPLICATION - SECTION 3: APPLICANT INFORMATION

A. Applicant Contact Information

Applicant Name: Washington Santa Ana Housing Partners, L.P.
 Street Address: 18201 Von Karman Ave. Suite 900
 City: Irvine State: CA Zip Code: 92612
 Contact Person: Frank Cardone
 Phone: (949) 660-7272 Ext.: Fax: (949) 660-7273
 Email: Fcardone@related.com

B. Legal Status of Applicant: Limited Partnership Parent Company: The Related Companies of California
 If Other, Specify:

C. General Partner(s) Information

C(1) General Partner Name: Related/Washington Santa Ana Development Co., LLC Administrative GP
 Street Address: 18201 Von Karman Ave. Suite 900
 City: Irvine State: CA Zip Code: 92612
 Contact Person: Frank Cardone
 Phone: (949) 660-7272 Ext.: Fax: (949) 660-7273
 Email: Fcardone@related.com
 Nonprofit/For Profit: For Profit Parent Company: The Related Companies of California

C(2) General Partner Name*: Supportive Housing, LLC Managing GP
 Street Address: 3701 Wilshire Blvd. Suite 700
 City: Los Angeles State: CA Zip Code: 90010
 Contact Person: Dora Leong Gallo
 Phone: (213) 480-0809 Ext.: Fax:
 Email: dgallo@acof.org
 Nonprofit/For Profit: Nonprofit Parent Company: A Community of Friends

C(3) General Partner Name: (select one)
 Street Address:
 City: State: Zip Code:
 Contact Person:
 Phone: Ext.: Fax:
 Email:
 Nonprofit/For Profit: (select one) Parent Company:

D. General Partner(s) or Principal Owner(s) Type Joint Venture

**If Joint Venture, 2nd GP must be included if applicant is pursuing a property tax exemption Reg. Section 10327(g)(2) - "TBD" not sufficient*

E. Status of Ownership Entity

currently exists If to be formed, enter date:

**(Federal I.D. No. must be obtained prior to submitting carryover allocation package)*

F. Contact Person During Application Process

Company Name: The Related Companies of California, LLC
 Street Address: 18201 Von Karman Ave. Suite 900
 City: Irvine State: CA Zip Code: 92612
 Contact Person: Frank Cardone
 Phone: (949) 660-7272 Ext.: Fax: (949) 660-7273
 Email: Fcardone@related.com
 Participatory Role: Member of Administrative General Partner
 (e.g., General Partner, Consultant, etc.)

II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

A. Indicate and List All Development Team Members

Developer:	Related Development Company of	Architect:	William Hezmalhalch Architects,
Address:	18201 Von Karman Ave. Suite 900	Address:	2850 Red Hill Avenue, Suite 200
City, State, Zip	Irvine, CA 92612	City, State, Zip:	Santa Ana, CA 92705
Contact Person:	Frank Cardone	Contact Person:	Rick Aiken
Phone:	(949) 660-7272 Ext.:	Phone:	(949) 250-0607 Ext.:
Fax:	(949) 660-7273	Fax:	
Email:	Fcardone@related.com	Email:	RickA@whainc.com
Attorney:	Bocarsly, Emden, Cowan, Esmail &	General Contractor:	Portrait Construction, Inc.
Address:	633 West Fifth Street, 64th Floor	Address:	265 North Joy Street, Suite 200
City, State, Zip	Los Angeles, CA 90071	City, State, Zip:	Corona, CA 92879
Contact Person:	Lance Bocarsly	Contact Person:	John Jessup
Phone:	(213) 239-8088 Ext.:	Phone:	(951) 520-8898 Ext.:
Fax:	(213) 559-0733	Fax:	(951) 520-8878
Email:	lbocarsly@bocarsly.com	Email:	jjessup@portraitconstructioninc.com
Tax Professional:	Bocarsly, Emden, Cowan, Esmail &	Energy Consultant:	Partner Energy
Address:	633 West Fifth Street, 64th Floor	Address:	680 Knox St. Suite 150
City, State, Zip	Los Angeles, CA 90071	City, State, Zip:	Los Angeles, CA 90502
Contact Person:	Eugene Cowan	Contact Person:	Kyle Brumfitt
Phone:	(213) 239-8015 Ext.:	Phone:	(310) 622-8854 Ext.:
Fax:	(213) 559-0751	Fax:	(310) 862-2399
Email:	ecowan@bocarsly.com	Email:	kbrumfitt@ptrenergy.com
CPA:	Dauby, O'Connor & Zaleski, LLC	Investor:	U.S. Bancorp Community Developm
Address:	501 Congressional Boulevard	Address:	950 17th Street, 3rd Floor
City, State, Zip	Carmel, Indiana 46032	City, State, Zip:	Denver, CO 80202
Contact Person:	Greg A. Wasiak	Contact Person:	Sebastian Glowacki
Phone:	(317) 819-6145 Ext.:	Phone:	(303) 585-4230 Ext.:
Fax:	(317) 815-6140	Fax:	(303) 585-4446
Email:	gwasiak@doz.net	Email:	sebastian.glowacki@usbank.com
Consultant:	N/A	Market Analyst:	Kinetic Valuation Group
Address:		Address:	11060 Oak Street, Suite 6
City, State, Zip		City, State, Zip:	Omaha, NE 68144
Contact Person:		Contact Person:	Jay A. Wortmann
Phone:		Phone:	(402) 202-0771 Ext.:
Fax:		Fax:	(818) 914-1892
Email:		Email:	jay@kvgteam.com
Appraiser:	Kinetic Valuation Group	Prop. Mgmt. Co.:	John Stewart Company
Address:	11060 Oak Street, Suite 6	Address:	888 S. Figueroa St. Suite 400
City, State, Zip	Omaha, NE 68144	City, State, Zip:	Los Angeles, CA 90071
Contact Person:	Jay A. Wortmann	Contact Person:	Carlos Ortiz
Phone:	(402) 202-0771 Ext.:	Phone:	(213) 787-2710 Ext.:
Fax:	(818) 914-1892	Fax:	(231) 833-1866
Email:	jay@kvgteam.com	Email:	cortiz@jsco.net
CNA Consultant:	N/A	2nd Prop. Mgmt Co.:	N/A
Address:		Address:	
City, State, Zip		City, State, Zip:	
Contact Person:		Contact Person:	
Phone:		Phone:	
Fax:		Fax:	
Email:		Email:	

II. APPLICATION - SECTION 5: PROJECT INFORMATION

A. Type of Credit Requested

New Construction	Yes	If yes, will demolition of an existing structure be involved?	No
Adaptive Reuse	N/A	If yes, will relocation of existing tenants be involved?	No
Rehabilitation-Only	N/A	Is this an Adaptive Reuse project?	No
Acquisition & Rehabilitation	N/A	If yes, please consult TCAC staff to determine the applicable regulatory requirements (new construction or rehabilitation).	

B. Acquisition and Rehabilitation/Rehabilitation-only Projects

If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required by IRC Sec. 42(d)(2)(B)(ii)? N/A

If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)? N/A

Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of existing tenants? N/A

If yes, applicants must submit an explanation of relocation requirements, a detailed relocation plan including a budget with an identified funding source (see Checklist).

Age of Existing Structures		No. of Existing Buildings	
No. of Occupied Buildings		No. of Existing Units	
No. of Stories			
Current Use:			

Resyndication Projects

Current/original TCAC ID: TCAC # CA - - TCAC # CA - -

First year of credit:

Are Transfer Event provisions applicable? See questionnaire on TCAC website. N/A

Is the project currently under a Capital Needs Agreement with TCAC? N/A

If so, has the Short Term Work been completed? N/A See Checklist, Tab 8 for documentation requirements.

Is the project subject to hold harmless rent limits? N/A If yes, see page 18 and Checklist, Tab 8.

C. Purchase Information

Name of Seller:		Signatory of Seller:	
Date of Purchase Contract or Option:		Purchased from Affiliate:	No
Expiration Date of Option:		If yes, broker fee amount to affiliate?	
Purchase Price:		Special Assessment(s):	
Phone:		Ext.:	
Holding Costs per Month:		Historical Property/Site:	No
Real Estate Tax Rate:		Total Projected Holding Costs:	
Amount of SOFT perm financing covering the excess purchase price over appraisal		Purchase price over appraisal	

D. Project, Land, Building and Unit Information

Project Type: Other (Specify below)

Two or More Story With an Elevator: Yes if yes, enter number of stories: 4

Two or More Story Without an Elevator: N/A if yes, enter number of stories:

One or More Levels of Subterranean Parking N/A

Other: 4-story stacked flats

E. Land

x Feet or 2.29 Acres 99,578 Square Feet Density: 42.11

If irregular, specify measurements in feet, acres, and square feet:

F.

Building Information

Total Number of Buildings: 2 Residential Buildings: 2
 Community Buildings: Commercial/ Retail Space: Yes

If Commercial/ Retail Space, explain: (include use, size, location, and purpose)

Approximately 1,060 SF of retail component for a community serving use

Are Buildings on a Contiguous Site? Yes

If not Contiguous, do buildings meet the requirements of IRC Sec. 42(g)(7)? N/A

Do any buildings have 4 or fewer units? No

If yes, are any of the units to be occupied by the owner or
 a person related to the owner (IRC Sec. 42(i)(3)(c))? N/A

G.

Project Unit Number and Square Footage

Total number of units:	86
Total number of non-Tax Credit Units (excluding managers' units) (i.e. market rate units):	
Total number of units (excluding managers' units):	
Total number of Low Income Units:	85
Ratio of Low Income Units to total units (excluding managers' units):	
Total square footage of all residential units (excluding managers' units):	64,315
Total square footage of Low Income Units:	64,315
Ratio of low-income residential to total residential square footage (excluding managers' units):	100%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100%
Total interior amenity space square footage (TCAC Regulation Section 10325(g)(1)):	5,811
Total commercial/ retail space square footage:	1,060
Total common area square footage (including managers' units):	815
Total parking structure square footage (excludes car-ports and "tuck under" parking):	
*Total square footage of all project structures (excluding commercial/retail):	70,941

*equals: "total square footage of all residential units" + "total interior amenity space square footage" + "total common area square footage" + "total parking structure square footage")

Total Project Cost per Unit

\$484,498

Total Residential Project Cost per Unit

\$481,676

Total Eligible Basis per Unit

\$377,922

H.

Tenant Population Data

Completion of this section is required. **The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use;** however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

Homeless/formerly homeless	43
Transitional housing	N/A
Persons with physical, mental, development disabilities	N/A
Persons with HIV/AIDS	N/A
Transition age youth	N/A
Farmworker	N/A
Family Reunification	N/A
Other:	N/A
Units w/ tenants of multiple disability type or subsidy layers (explain)	
For 4% federal applications only:	
Rural area consistent with TCAC methodology	N/A

II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

A. Required Approvals Necessary to Begin Construction

	Approval Dates		
	Application Submittal	Estimated Approval	Actual Approval
Negative Declaration under CEQA	N/A	N/A	N/A
NEPA	1/3/2020	1/3/2020	1/3/2020
Toxic Report	N/A	N/A	N/A
Soils Report	N/A	N/A	N/A
Coastal Commission Approval	N/A	N/A	N/A
Article 34 of State Constitution	Exempt	Exempt	Exempt
Site Plan	2/24/2020	2/24/2020	2/24/2020
Conditional Use Permit Approved or Required	N/A	N/A	N/A
Variance Approved or Required	N/A	N/A	N/A
Other Discretionary Reviews and Approvals	N/A	N/A	N/A

	Project and Site Information	
Current Land Use Designation	Specific Development 84 (SD-84 Transit Zoning Code)	
Current Zoning and Maximum Density	Transit Village; Maximum 50 du/ac	
Proposed Zoning and Maximum Density	37.3 du/ac	
Occupancy restrictions that run with the land due to CUP's or density bonuses?	No	(if yes, explain here)
Building Height Requirements	Minimum Stories: 3 stories; Maximum Stories: 6 stories	
Required Parking Ratio	Residential: 2 per unit, guest parking: 0.15 per unit; Non-Residential:	

B. Development Timetable

		Actual or Scheduled		
		Month	/	Year
SITE	Environmental Review Completed	1	/	2020
	Site Acquired	2	/	2020
LOCAL PERMITS	Conditional Use Permit	N/A	/	
	Variance	N/A	/	
	Site Plan Review	2	/	2020
	Grading Permit	12	/	2020
	Building Permit	12	/	2020
CONSTRUCTION FINANCING	Loan Application	2	/	2020
	Enforceable Commitment	2	/	2020
	Closing and Disbursement	12	/	2020
PERMANENT FINANCING	Loan Application	2	/	2020
	Enforceable Commitment	2	/	2020
	Closing and Disbursement	12	/	2020
OTHER LOANS AND GRANTS	Type and Source: <u>City of Santa Ana - City Residual Receipts</u>	7	/	2019
	Application	7	/	2019
	Closing or Award	7	/	2019
	Type and Source: <u>City of Santa Ana - City Residual Receipts</u>	7	/	2019
	Application	7	/	2019
	Closing or Award	7	/	2019
	Type and Source: <u>County of Orange - Residual Receipts Loan</u>	2	/	2020
	Application	2	/	2020
	Closing or Award	2	/	2020
	Type and Source: <u>Orange County Housing Authority - Residual Receipts</u>	2	/	2020
	Application	2	/	2020
	Closing or Award	2	/	2020
	Type and Source: <u>(specify here)</u>	N/A	/	
	Application	N/A	/	
	Closing or Award	N/A	/	
	Type and Source: <u>(specify here)</u>	N/A	/	
	Application	N/A	/	
	Closing or Award	N/A	/	
	10% of Costs Incurred	3	/	2021
	Construction Start	12	/	2020
	Construction Completion	2	/	2022
	Placed In Service	2	/	2022
	Occupancy of All Tax Credit Units	6	/	2022

III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING

A. Construction Financing

List Below All Projected Sources Required To Complete Construction

Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds
1) U.S. Bancorp Community Development C	N/A	N/A	\$2,544,468
2) U.S. Bank N.A. - Construction Loan	24	5.000%	\$27,304,909
3) City of Santa Ana - City Residual Receipts	660	3.000%	\$3,971,440
4) City of Santa Ana - City Residual Receipts	744	3.000%	\$4,108,136
5) County of Orange - County Residual Rece	744	3.000%	\$2,341,864
6) Washington Santa Ana Housing Partners	N/A	N/A	\$1,100,000
7) Washington Santa Ana Housing Partners	N/A	N/A	\$261,007
8) Washington Santa Ana Housing Partners	N/A	N/A	\$35,000
9)			
10)			
11)			
12)			
Total Funds For Construction:			\$41,666,824

- | | |
|--|--|
| <p>1) Lender/Source: U.S. Bancorp Community Development C
 Street Address: 950 17th Street, 3rd Floor
 City: Denver, CO 80202
 Contact Name: Sebastian Glowacki
 Phone Number: (303) 585-4230 Ext.:
 Type of Financing: Tax Credit Equity
 Is the Lender/Source Committed? Yes</p> | <p>2) Lender/Source: U.S. Bank N.A. - Construction Loan
 Street Address: 621 Capitol Mall, Suite 800
 City: Sacramento, CA 95814
 Contact Name: Lisa Gutierrez
 Phone Number: (916) 498-3457 Ext.:
 Type of Financing: Construction Loan
 Is the Lender/Source Committed? Yes</p> |
| <p>3) Lender/Source: City of Santa Ana - City Residual Rece
 Street Address: 20 Civic Center Plaza M-25
 City: Santa Ana, CA 92702
 Contact Name: Judson Brown
 Phone Number: (714) 667-2241 Ext.:
 Type of Financing: Residual Receipts Loan
 Is the Lender/Source Committed? Yes</p> | <p>4) Lender/Source: City of Santa Ana - City Residual Rece
 Street Address: 20 Civic Center Plaza M-25
 City: Santa Ana, CA 92702
 Contact Name: Judson Brown
 Phone Number: (714) 667-2241 Ext.:
 Type of Financing: Residual Receipts Loan (Land Loan)
 Is the Lender/Source Committed? Yes</p> |
| <p>5) Lender/Source: County of Orange - County Residual R
 Street Address: 333 W. Santa Ana Blvd., Third Floor
 City: Santa Ana, CA 92701
 Contact Name: Brian Bauer
 Phone Number: (714) 834-5663 Ext.:
 Type of Financing: Residual Receipts Loan (Land Loan)
 Is the Lender/Source Committed? Yes</p> | <p>6) Lender/Source: Washington Santa Ana Housing Partne
 Street Address: 18201 Von Karman Avenue, Suite 900
 City: Irvine, CA 92612
 Contact Name: Frank Cardone
 Phone Number: (949) 660-7272 Ext.:
 Type of Financing: Deferred Developer Fee
 Is the Lender/Source Committed? Yes</p> |
| <p>7) Lender/Source: Washington Santa Ana Housing Partne
 Street Address: 18201 Von Karman Avenue, Suite 900
 City: Irvine, CA 92612
 Contact Name: Frank Cardone
 Phone Number: (949) 660-7272 Ext.:
 Type of Financing: Deferred Operating Deficit Reserve
 Is the Lender/Source Committed? Yes</p> | <p>8) Lender/Source: Washington Santa Ana Housing Partne
 Street Address: 18201 Von Karman Avenue, Suite 900
 City: Irvine, CA 92612
 Contact Name: Frank Cardone
 Phone Number: (949) 660-7272 Ext.:
 Type of Financing: Deferred TCAC Monitoring Fee
 Is the Lender/Source Committed? Yes</p> |
| <p>9) Lender/Source:
 Street Address:
 City:
 Contact Name:
 Phone Number: Ext.:
 Type of Financing:
 Is the Lender/Source Committed? No</p> | <p>10) Lender/Source:
 Street Address:
 City:
 Contact Name:
 Phone Number: Ext.:
 Type of Financing:
 Is the Lender/Source Committed? No</p> |

11) Lender/Source:

Street Address:

City:

Contact Name:

Phone Number:

Ext.:

Type of Financing:

Is the Lender/Source Committed?

No

12) Lender/Source:

Street Address:

City:

Contact Name:

Phone Number:

Ext.:

Type of Financing:

Is the Lender/Source Committed?

No

III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

A. Permanent Financing

List Below All Projected Sources Required To Complete Construction

Name of Lender/Source	Term (months)	Interest Rate	Residual Receipts / Deferred Pymt.	Annual Debt Service	Amount of Funds
1) U.S. Bank N.A. - Tranche B	180	5.000%		\$334,031	\$3,520,000
2) City of Santa Ana - City Residual Receipts	660	3.000%	Residual		\$3,971,440
3) City of Santa Ana - City Residual Receipts	744	3.000%	Residual		\$4,108,136
4) County of Orange - Residual Receipts Loan	744	3.000%	Residual		\$2,341,864
5) Orange County Housing Authority - Residual	660	3.000%	Residual		\$2,280,701
6)					
7)					
8)					
9)					
10)					
11)					
12)					
Total Permanent Financing:					\$16,222,141
Total Tax Credit Equity:					\$25,444,683
Total Sources of Project Funds:					\$41,666,824

- | | |
|--|---|
| <p>1) Lender/Source: U.S. Bank N.A. - Tranche B
 Street Address: 621 Capitol Mall, Suite 800
 City: Sacramento, CA 95814
 Contact Name: Lisa Gutierrez
 Phone Number: (916) 498-3457 Ext.:
 Type of Financing: Tranche B (Perm Loan)
 Is the Lender/Source Committed? Yes</p> | <p>2) Lender/Source: City of Santa Ana - City Residual Receipts
 Street Address: 20 Civic Center Plaza M-25
 City: Santa Ana, CA 92702
 Contact Name: Judson Brown
 Phone Number: (714) 667-2241 Ext.:
 Type of Financing: Residual Receipts Loan (Land Value)
 Is the Lender/Source Committed? Yes</p> |
| <p>3) Lender/Source: City of Santa Ana - City Residual Receipts
 Street Address: 20 Civic Center Plaza M-25
 City: Santa Ana, CA 92702
 Contact Name: Judson Brown
 Phone Number: (714) 667-2241 Ext.:
 Type of Financing: Residual Receipts Loan
 Is the Lender/Source Committed? Yes</p> | <p>4) Lender/Source: County of Orange - Residual Receipts
 Street Address: 333 W. Santa Ana Blvd., Third Floor
 City: Santa Ana, CA 92701
 Contact Name: Brian Bauer
 Phone Number: (714) 834-5663 Ext.:
 Type of Financing: Residual Receipts Loan (Land Value)
 Is the Lender/Source Committed? Yes</p> |
| <p>5) Lender/Source: Orange County Housing Authority - Residual
 Street Address: 1300 South Grand, Bldg. B
 City: Santa Ana, CA 92705
 Contact Name: Michelle Zdeba
 Phone Number: 714-480-2900 Ext.:
 Type of Financing: Residual Receipts Loan
 Is the Lender/Source Committed? Yes</p> | <p>6) Lender/Source:
 Street Address:
 City:
 Contact Name:
 Phone Number: Ext.:
 Type of Financing:
 Is the Lender/Source Committed?</p> |
| <p>7) Lender/Source:
 Street Address:
 City:
 Contact Name:
 Phone Number: Ext.:
 Type of Financing:
 Is the Lender/Source Committed? No</p> | <p>8) Lender/Source:
 Street Address:
 City:
 Contact Name:
 Phone Number: Ext.:
 Type of Financing:
 Is the Lender/Source Committed? No</p> |

9) Lender/Source:
Street Address:
City:
Contact Name:
Phone Number: Ext.:
Type of Financing:
Is the Lender/Source Committed?

11) Lender/Source:
Street Address:
City:
Contact Name:
Phone Number: Ext.:
Type of Financing:
Is the Lender/Source Committed?

10) Lender/Source:
Street Address:
City:
Contact Name:
Phone Number: Ext.:
Type of Financing:
Is the Lender/Source Committed?

12) Lender/Source:
Street Address:
City:
Contact Name:
Phone Number: Ext.:
Type of Financing:
Is the Lender/Source Committed?

III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION

A. Low Income Units

(a) Bedroom Type(s)	(b) Number of Units	(c) Proposed Monthly Rent (Less Utilities)	(d) Total Monthly Rents (b x c)	(e) Monthly Utility	(f) Monthly Rent Plus Utilities (c + e)	(g) % of Targeted Area Median Income	(h) % of Actual AMI
SRO/Studio	16	\$595	\$9,520	\$28	\$623	30%	30.0%
1 Bedroom	26	\$634	\$16,484	\$33	\$667	30%	30.0%
2 Bedrooms	1	\$754	\$754	\$47	\$801	30%	30.0%
2 Bedrooms	20	\$754	\$15,080	\$47	\$801	30%	30.0%
3 Bedrooms	17	\$865	\$14,705	\$60	\$925	30%	30.0%
4 Bedrooms	5	\$957	\$4,785	\$75	\$1,032	30%	30.0%
Total # Units:	85	Total:	\$61,328		Average:	30.0%	

Is this a resyndication project using hold harmless rent limits in the above table?

N/A

Hold harmless rents cannot exceed the federal set-aside current tax credit rent limits.

Must use current rent limits for units included in the lowest income point category.

B. Manager Units

Projects with 16 or more Low-Income and Market-Rate Units must have one on-site manager's unit.

Projects with at least 161 Low-Income and Market-Rate Units must provide a second on-site manager's unit, and one additional on-site manager's unit for each 80 Low-Income and Market-Rate Units beyond 161 units, up to a maximum of four on-site manager's units. Scattered site projects of 16 or more Low-Income and Market-Rate Units must have at least one manager's unit for the entire project, and at one manager's unit at each site consisting of 16 or more Low-Income and Market-Rate Units. Projects may employ full-time property management staff and provide an equivalent number of desk or security staff for the hours when the property management staff are not working.

(a) Bedroom Type(s)	(b) Number of Units	(c) Proposed Monthly Rent (Less Utilities)	(d) Total Monthly Rents (b x c)
2 Bedrooms	1		
Total # Units:	1	Total:	

No

Project with desk or security staff in lieu of on-site manager unit(s)
See TCAC Regulation Section 10325(f)(7)(J) for complete requirements.

C. Market Rate Units

(a) Bedroom Type(s)	(b) Number of Units	(c) Proposed Monthly Rent (Less Utilities)	(d) Total Monthly Rents (b x c)
Total # Units:		Total:	

Aggregate Monthly Rents For All Units:	\$61,328
Aggregate Annual Rents For All Units:	\$735,936

D. Rental Subsidy Income/Operating Subsidy
Complete spreadsheet "Subsidy Contract Calculation"

Number of Units Receiving Assistance:	43
Length of Contract (years):	15
Expiration Date of Contract:	from HAP Contract
Total Projected Annual Rental Subsidy:	\$466,584

E. Miscellaneous Income

Annual Income from Laundry Facilities:	\$6,192
Annual Income from Vending Machines:	
Annual Interest Income:	
Other Annual Income:	(specify here)
Total Miscellaneous Income:	\$6,192
Total Annual Potential Gross Income:	\$1,208,712

F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO / STUDIO	1 BR	2 BR	3 BR	4 BR	() BR
Space Heating:	\$8	\$9	\$11	\$12	\$14	
Water Heating:						
Cooking:	\$5	\$6	\$9	\$12	\$14	
Lighting:						
Electricity:	\$15	\$18	\$27	\$36	\$47	
Water:*						
Other:	(specify here)					
Total:	\$28	\$33	\$47	\$60	\$75	

***PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.**

Name of PHA or California Energy Commission Providing Utility Allowances:

Santa Ana Housing Authority

See Regulation Section 10322(h)(21) for type of projects that are allowed to use CUAC.

G. Annual Residential Operating Expenses

Administrative	Advertising:	\$1,250
	Legal:	\$2,800
	Accounting/Audit:	\$9,500
	Security:	\$5,000
	Other: Credit checks, Rent-up expenses, Comp	\$26,050
	Total Administrative:	\$44,600
Management	Total Management:	\$54,696
Utilities	Fuel:	
	Gas:	\$6,000
	Electricity:	\$15,000
	Water/Sewer:	\$60,000
	Total Utilities:	\$81,000
Payroll / Payroll Taxes	On-site Manager:	\$59,700
	Maintenance Personnel:	\$51,960
	Other: Payroll Taxes and Benefits	\$43,374
	Total Payroll / Payroll Taxes:	\$155,034
	Total Insurance:	\$34,400
Maintenance	Painting:	\$17,200
	Repairs:	\$37,000
	Trash Removal:	\$21,600
	Exterminating:	\$4,800
	Grounds:	\$24,000
	Elevator:	\$18,000
	Other: Access/Alarms; Janitorial Supplies, Pool	\$13,000
	Total Maintenance:	\$135,600
Other Operating Expenses	Other: (specify here)	
	Other: (specify here)	
	Other: (specify here)	
	Other: (specify here)	
	Other: (specify here)	
	Total Other Expenses:	

Total Expenses

Total Annual Residential Operating Expenses:	\$505,330
Total Number of Units in the Project:	86
Total Annual Operating Expenses Per Unit:	\$5,875
Total 3-Month Operating Reserve:	\$261,007
Total Annual Transit Pass / Internet Expense (site amenity election):	
Total Annual Services Amenities Budget (from project expenses):	\$170,000
Total Annual Reserve for Replacement:	\$25,800
Total Annual Real Estate Taxes:	\$6,500
OCHA PSH Monitoring Fee	\$2,365
Other (Specify):	

H. Commercial Income*

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Service:	
Total Annual Commercial/Non-Residential Net Income:	

*The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

A. Inclusion/Exclusion From Eligible Basis

Funding Sources If lender is not funding source, list source (HOME, CDBG, etc.) NOT lender.		Included in Eligible Basis Yes/No	Amount
HOME Investment Partnership Act (HOME)		Yes	\$5,288,190
Community Development Block Grant (CDBG)		N/A	
RHS 514		N/A	
RHS 515		N/A	
RHS 516		N/A	
RHS 538		N/A	
HOPE VI		N/A	
McKinney-Vento Homeless Assistance Program		N/A	
MIP		N/A	
MHSA		N/A	
MHP		N/A	
National Housing Trust Fund (HTF)		N/A	
Qualified Opportunity Zone Investment		N/A	
Taxable bond financing		N/A	
FHA Risk Sharing loan?	No	N/A	
State:	(specify here)	N/A	
Local:	(City Land)	N/A	\$4,108,136
Other:	Neighborhood Stabilization Program	Yes	\$963,951
Other:	(specify here)	N/A	

B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	2/25/2020	Approval Date:	
Source:	County Housing Authority	Source:	
If Section 8:	Project-based vouchers (PBVs)	If Section 8:	(select one)
Percentage:	50.59%	Percentage:	
Units Subsidized:	43	Units Subsidized:	
Amount Per Year:	\$466,584	Amount Per Year:	
Total Subsidy:	\$6,998,760	Total Subsidy:	
Term:	15 Years	Term:	

C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:		RHS 514:	
HUD Sec 236:		RHS 515:	
If Section 236, IRP?	N/A	RHS 521 (rent subsidy):	
RHS 538:		State / Local:	
HUD Section 8:		Rent Sup / RAP:	
If Section 8:	(select one)		
HUD SHP:			
Will the subsidy continue?:	No	Other:	(specify here)
If yes enter amount:		Other amount:	

III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

A. Threshold Basis Limit

Unit Size	Unit Basis Limit	No. of Units	(Basis) X (No. of Units)
SRO/STUDIO	\$230,655	16	\$3,690,480
1 Bedroom	\$265,943	26	\$6,914,518
2 Bedrooms	\$320,800	22	\$7,057,600
3 Bedrooms	\$410,624	17	\$6,980,608
4+ Bedrooms	\$457,461	5	\$2,287,305
TOTAL UNITS:		86	
TOTAL UNADJUSTED THRESHOLD BASIS LIMIT:			\$26,930,511
		Yes/No	
(a) Plus (+) 20% basis adjustment - Prevailing Wages Adjustment for projects paid in whole or part out of public funds subject to a legal requirement for the payment of state or federal prevailing wages or financed in part by a labor-affiliated organization requiring the employment of construction workers who are paid at least state or federal prevailing wages. List source(s) or labor-affiliated organization(s): HOME Funds, 43 Project-Based Housing Choice Vouchers		<input checked="" type="checkbox"/> Yes	\$5,386,102
Plus (+) 5% basis adjustment For projects that certify that (1) they are subject to a project labor agreement within the meaning of Section 2500(b)(1) of the Public Contract Code, or (2) they will use a skilled and trained workforce as defined by Section 25536.7 of the Health and Safety Code to perform all onsite work within an apprenticeable occupation in the building and construction trades.		<input type="checkbox"/> No	
(b) Plus (+) 7% basis adjustment - Parking (New Construction) For new construction projects required to provide parking beneath residential units (not "tuck under" parking) or through construction of an on-site parking structure of two or more levels.		<input type="checkbox"/> No	
(c) Plus (+) 2% basis adjustment - Daycare For projects where a day care center is part of the development.		<input type="checkbox"/> No	
(d) Plus (+) 2% basis adjustment - 100% Special Needs For projects where 100 percent of the Low-Income Units are for Special Needs populations.		<input type="checkbox"/> No	
(e) Plus (+) up to 10% basis adjustment - ITEM (e) Features For projects applying under Section 10325 or Section 10326 of these regulations that include one or more of the features in the section: Item (e) Features.		<input type="checkbox"/> No	
(f) Plus (+) the lesser of the associated costs or up to a 15% basis adjustment - Seismic upgrading / Environmental mitigation For projects requiring seismic upgrading of existing structures, and/or on-site toxic or other environmental mitigation as certified by the project architect or seismic engineer. If Yes, select type: <input type="text" value="N/A"/>		<input type="checkbox"/> No	
(g) Plus (+) Local Development Impact Fees Local development impact fees required to be paid to local government entities. Certification from local entities assessing fees also required. WAIVED IMPACT FEES ARE INELIGIBLE.		<input checked="" type="checkbox"/> Yes Please Enter Amount:	\$1,369,885
(h) Plus (+) 10% basis adjustment - Elevator For projects wherein at least 95% of the project's upper floor units are serviced by an elevator.		<input checked="" type="checkbox"/> Yes	\$2,693,051
(i) Plus (+) 10% basis adjustment - High Opportunity Area For a project that is: (i) in a county that has an unadjusted 9% threshold basis limit for a 2-bedroom unit equal to or less than \$400,000; <u>AND</u> (ii) located in a census tract designated on the TCAC/HCD Opportunity Area Map as Highest or High Resource.		<input type="checkbox"/> No	
TOTAL ADJUSTED THRESHOLD BASIS LIMIT:			\$36,379,549

HIGH COST TEST

Total Eligible Basis

\$32,501,308

Percentage of the Adjusted Threshold Basis Limit

89.340%

Based on information presented in this application, this project is not held to TCAC regulation requirements for high cost projects.

ITEM (e) Features

**REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION.
THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.**

- N/A** 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
- N/A** 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.
- N/A** 3 Newly constructed project buildings shall be more energy efficient than 2019 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6), except that if the local department has determined that building permit applications submitted on or before December 31, 2019 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A** 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A** 5 Irrigate only with reclaimed water, greywater, or rainwater (excepting water used for Community Gardens) or irrigate with reclaimed water, grey water, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less. Threshold Basis Limit increase 1%.
- N/A** 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- N/A** 7 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- N/A** 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all interior floor space other than units (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 2%.
- N/A** 9 For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.
-

IV. SOURCES AND USES BUDGET - SECTION 1: SOURCES AND USES BUDGET					Permanent Sources															
	TOTAL PROJECT COST	RES. COST	COM'L. COST	TAX CREDIT EQUITY	1)U.S. Bank N.A. - Tranche B	2)City of Santa Ana - City Residual Receipts Loan	3)City of Santa Ana - City Residual Receipts Loan (Land Loan)	4)County of Orange - Residual Receipts Loan (Land Loan)	5)Orange County Housing Authority - Residual	6)	7)	8)	9)	10)	11)	12)	SUBTOTAL	70% PVC for New Const/Rehab	30% PVC for Acquisition	
LAND COST/ACQUISITION																				
¹ Land Cost or Value																				
² Demolition	\$225,000	\$225,000		\$225,000													\$225,000			
Legal																				
Land Lease Rent Prepayment	\$6,450,000	\$6,450,000					\$4,108,136	\$2,341,864									\$6,450,000			
¹ Total Land Cost or Value	\$6,675,000	\$6,675,000		\$225,000			\$4,108,136	\$2,341,864									\$6,675,000			
Existing Improvements Cost or Value																				
² Off-Site Improvements	\$453,000	\$453,000		\$453,000													\$453,000	\$453,000		
Total Acquisition Cost	\$453,000	\$453,000		\$453,000													\$453,000			
Total Land Cost / Acquisition Cost	\$7,128,000	\$7,128,000		\$678,000			\$4,108,136	\$2,341,864									\$7,128,000			
Predevelopment Interest/Holding Cost																				
Assumed, Accrued Interest on Existing Debt (Rehab/Acq)																				
Excess Purchase Price Over Appraisal																				
REHABILITATION																				
Site Work																				
Structures																				
General Requirements																				
Contractor Overhead																				
Contractor Profit																				
Prevailing Wages																				
General Liability Insurance																				
Other: (Specify)																				
Total Rehabilitation Costs																				
Total Relocation Expenses																				
NEW CONSTRUCTION																				
Site Work	\$2,146,388	\$2,146,388		\$2,146,388													\$2,146,388	\$2,146,388		
Structures	\$13,682,049	\$13,482,181	\$199,868	\$6,125,191	\$2,737,629	\$3,045,946			\$1,773,282								\$13,682,049	\$13,482,181		
General Requirements	\$1,138,710	\$1,126,718	\$11,992	\$1,126,718		\$11,992											\$1,138,710	\$1,113,218		
Contractor Overhead	\$603,516	\$597,161	\$6,356	\$597,161		\$6,356											\$603,516	\$590,006		
Contractor Profit	\$1,005,861	\$995,268	\$10,593	\$995,268		\$10,593											\$1,005,861	\$983,343		
Prevailing Wages																				
General Liability Insurance	\$217,266	\$214,978	\$2,288	\$214,978		\$2,288											\$217,266	\$212,402		
Common Areas/Landscaping & Solar PV's	\$2,670,335	\$2,670,335		\$2,670,335													\$2,670,335	\$2,665,896		
Total New Construction Costs	\$21,464,124	\$21,233,027	\$231,097	\$13,876,038	\$2,737,629	\$3,077,175			\$1,773,282								\$21,464,124	\$21,193,433		
ARCHITECTURAL FEES																				
Design	\$895,000	\$895,000		\$895,000													\$895,000	\$895,000		
Supervision	\$150,000	\$150,000		\$150,000													\$150,000	\$146,642		
Total Architectural Costs	\$1,045,000	\$1,045,000		\$1,045,000													\$1,045,000	\$1,041,642		
Total Survey & Engineering	\$1,062,500	\$1,062,500		\$1,062,500													\$1,062,500	\$1,062,500		
CONSTRUCTION INTEREST & FEES																				
Construction Loan Interest	\$2,172,000	\$2,172,000			\$782,371	\$882,710			\$506,919								\$2,172,000	\$1,239,000		
Origination Fee	\$272,000	\$272,000		\$272,000													\$272,000	\$18,759		
Credit Enhancement/Application Fee	\$175,000	\$175,000		\$175,000													\$175,000	\$35,345		
Bond Premium																				
Title & Recording																				
Taxes																				
Insurance																				
Other: (Specify)																				
Other: (Specify)																				
Total Construction Interest & Fees	\$2,619,000	\$2,619,000		\$447,000	\$782,371	\$882,710			\$506,919								\$2,619,000	\$1,293,103		
PERMANENT FINANCING																				
Loan Origination Fee																				
Credit Enhancement/Application Fee																				
Title & Recording																				
Taxes																				
Insurance																				
Other: (Specify)																				
Other: (Specify)																				
Total Permanent Financing Costs																				
Subtotals Forward	\$33,318,624	\$33,087,527	\$231,097	\$17,108,538	\$3,520,000	\$3,959,885	\$4,108,136	\$2,341,864	\$2,280,201								\$33,318,624	\$25,043,678		
LEGAL FEES																				
Lender Legal Paid by Applicant	\$300,000	\$300,000		\$300,000													\$300,000	\$60,000		
Other: (Specify)																				
Total Attorney Costs	\$300,000	\$300,000		\$300,000													\$300,000	\$60,000		
RESERVES																				
Rent Reserves																				
Capitalized Rent Reserves																				
Required Capitalized Replacement Reserve																				
3-Month Operating Reserve	\$261,007	\$261,007		\$261,007													\$261,007			
Other: (Specify)																				
Total Reserve Costs	\$261,007	\$261,007		\$261,007													\$261,007			

IV. SOURCES AND USES BUDGET - SECTION 1: SOURCES AND USES BUDGET					Permanent Sources														
	TOTAL PROJECT COST	RES. COST	COM'L. COST	TAX CREDIT EQUITY	1)U.S. Bank N.A. - Tranche B	2)City of Santa Ana - City Residual Receipts Loan	3)City of Santa Ana - City Residual Receipts Loan (Land Loan)	4)County of Orange - Residual Receipts Loan (Land Loan)	5)Orange County Housing Authority - Residual	6)	7)	8)	9)	10)	11)	12)	SUBTOTAL	70% PVC for New Const/Rehab	30% PVC for Acquisition
CONTINGENCY COSTS																			
Construction Hard Cost Contingency	\$1,097,193	\$1,085,638	\$11,555	\$1,085,638		\$11,555											\$1,097,193	\$1,072,630	
Soft Cost Contingency	\$150,000	\$150,000		\$150,000													\$150,000	\$150,000	
Total Contingency Costs	\$1,247,193	\$1,235,638	\$11,555	\$1,235,638		\$11,555											\$1,247,193	\$1,222,630	
OTHER PROJECT COSTS																			
TCAC App/Allocation/Monitoring Fees	\$137,000	\$137,000		\$137,000													\$137,000		
Environmental Audit																			
Local Development Impact Fees	\$1,369,885	\$1,369,885		\$1,369,885													\$1,369,885	\$1,369,885	
Permit Processing Fees	\$1,680,115	\$1,680,115		\$1,680,115													\$1,680,115	\$1,680,115	
Capital Fees																			
Marketing	\$150,000	\$150,000		\$150,000													\$150,000		
Furnishings	\$425,000	\$425,000		\$425,000													\$425,000	\$425,000	
Market Study	\$7,500	\$7,500		\$7,500													\$7,500	\$7,500	
Accounting/Reimbursable	\$70,000	\$70,000		\$70,000													\$70,000		
Appraisal Costs	\$15,000	\$15,000		\$15,000													\$15,000	\$15,000	
Property Taxes	\$30,000	\$30,000		\$30,000													\$30,000	\$22,500	
Insurance	\$455,000	\$455,000		\$455,000													\$455,000	\$455,000	
Public Subsidy (OCHA PSH) Start-Up Fee	\$500	\$500							\$500								\$500		
Other: (Specify)																			
Other: (Specify)																			
Total Other Costs	\$4,340,000	\$4,340,000		\$4,339,500					\$500								\$4,340,000	\$3,975,000	
SUBTOTAL PROJECT COST	\$39,466,824	\$39,224,172	\$242,652	\$23,244,683	\$3,520,000	\$3,971,440	\$4,108,136	\$2,341,864	\$2,280,701								\$39,466,824	\$30,301,308	
DEVELOPER COSTS																			
Developer Overhead/Profit	\$2,200,000	\$2,200,000		\$2,200,000													\$2,200,000	\$2,200,000	
Consultant/Processing Agent																			
Project Administration																			
Broker Fees Paid to a Related Party																			
Construction Oversight by Developer																			
Other: (Specify)																			
Total Developer Costs	\$2,200,000	\$2,200,000		\$2,200,000													\$2,200,000	\$2,200,000	
TOTAL PROJECT COST	\$41,666,824	\$41,424,172	\$242,652	\$25,444,683	\$3,520,000	\$3,971,440	\$4,108,136	\$2,341,864	\$2,280,701								\$41,666,824	\$32,501,308	

Note: Syndication Costs shall NOT be included as a project cost.

Calculate Maximum Developer Fee using the eligible basis subtotals.

DOUBLE CHECK AGAINST PERMANENT FINANCING TOTALS:

\$25,444,683

\$3,520,000

\$3,971,440

\$4,108,136

\$2,341,864

\$2,280,701

Bridge Loan Expense During Construction:

Total Eligible Basis:

\$32,501,308

Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs. Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

- ¹ Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land). Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.
- ² Required: include a detailed explanation of *Demolition* and *Offsite Improvements* requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 104) matches that of Permanent Financing in the Application workbook (Row 107). The conditional formatting does NOT test for any regulatory threshold or feasibility requirements. Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

FOR PLACED IN SERVICE APPLICATION SUBMISSIONS:

SYNDICATION (Investor & General Partner)		CERTIFICATION BY OWNER:	
Organizational Fee		As owner(s) of the above-referenced low-income housing project, I certify under penalty of perjury, that the project costs contained herein are, to the best of my knowledge, accurate and actual costs associated with the construction, acquisition	
Bridge Loan Fees/Exp.		and/or rehabilitation of this project and that the sources of funds shown are the only funds received by the Partnership for the development of the project. I authorize the California Tax Credit Allocation Committee to utilize this information to	
Legal Fees		calculate the low-income housing tax credit.	
Consultant Fees			
Accountant Fees			
Tax Opinion			
Other			
		Signature of Owner/General Partner	Date
Total Syndication Costs			
		Printed Name of Signatory	Title of Signatory

CERTIFICATION OF CPA/TAX PROFESSIONAL:
As the tax professional for the above-referenced low-income housing project, I certify under penalty of perjury, that the percentage of aggregate basis financed by tax-exempt bonds is:

Signature of Project CPA/Tax Professional

Date

V. BASIS AND CREDITS

A. Determination of Eligible and Qualified Basis

Projects w/ building(s) located in DDA/QCT areas & Non-DDA/Non-QCT areas, bifurcate accordingly.

	70% PVC for New Const/ Rehabilitation NON-DDA/ NON-QCT Building(s)		30% PVC for Acquisition NON-DDA/ NON-QCT Building(s)	
Total Eligible Basis:	\$32,501,308			
Ineligible Amounts				
Subtract All Grant Proceeds to Finance Costs in Eligible Basis:				
Subtract Non-Qualified Non-Recourse Financing:				
Subtract Non-Qualifying Portion of Higher Quality Units:				
Subtract Photovoltaic Credit (as applicable):				
Subtract Historic Credit (residential portion only):				
Subtract (specify other ineligible amounts):				
Subtract (specify other ineligible amounts):				
Total Ineligible Amounts:				
Total Eligible Basis Voluntarily Excluded:	\$4,723,530			
Total Basis Reduction:	(\$4,723,530)			
*Total Requested Unadjusted Eligible Basis:	\$27,777,778			
Total Adjusted Threshold Basis Limit:	\$36,379,549			
**130% Adjustment for DDA, QCT, or Reg. §10317(d):	100%	100%	100%	100%
Total Adjusted Eligible Basis:	\$27,777,778			
Applicable Fraction:	100%	100%	100%	100%
Qualified Basis:	\$27,777,778			
Total Qualified Basis:	\$27,777,778			

*Voluntary exclusion of eligible basis from acquisition eligible basis shall be the entire amount of acquisition total eligible basis or Zero.

**Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B

B. Determination of Federal Credit

	New Const/ Rehab	Acquisition
Qualified Basis:	\$27,777,778	
**Applicable Percentage:	9.00%	3.24%
Subtotal Annual Federal Credit:	\$2,500,000	
Total Combined Annual Federal Credit:	\$2,500,000	

**Applicants are required to use these percentages in calculating credit at the application stage.

C. Determination of Minimum Federal Credit Necessary For Feasibility

Total Project Cost	\$41,666,824
Permanent Financing	\$16,222,141
Funding Gap	\$25,444,683
Federal Tax Credit Factor	\$0.99990

Federal tax credit factor must be at least \$1.00 for self-syndication projects or at least \$0.85 for all other projects.

Total Credits Necessary for Feasibility	\$25,447,228
Annual Federal Credit Necessary for Feasibility	\$2,544,723
Maximum Annual Federal Credits	\$2,500,000
Equity Raised From Federal Credit	\$24,997,500

Remaining Funding Gap	\$447,183
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FUNDING GAP MUST NOT EXCEED ZERO UNLESS REQUESTING STATE CREDITS

If Applying For State Credit Complete Section (D) & (E).

D. Determination of State Credit

	NC/Rehab	Acquisition
State Credit Basis	\$27,777,778	

Rehabilitation or new construction basis only (no acquisition basis), except in rare cases of At-Risk projects eligible for State Credit on the acquisition basis at the 0.13 factor when no 130% basis increase is used

Factor Amount	30%	13%
Maximum Total State Credit	\$8,333,334	\$0

Factor Amount based on selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B

E. Determination of Minimum State Credit Necessary for Feasibility

State Tax Credit Factor	\$0.80000
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State tax credit factor must be at least \$0.80 for "certified" state credits; at least \$0.79 for self-syndication projects; or at least \$0.70 for all other projects

State Credit Necessary for Feasibility	\$558,979
Maximum State Credit	\$558,979
Equity Raised from State Credit	\$447,183

Remaining Funding Gap	\$0
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VI. POINTS SYSTEM - SECTION 1: POINTS SYSTEM

A. General Partner and Management Company Characteristics

Maximum 9 Points

A(1) General Partner Experience

6 Points

General Partner Name:

Related/Washington Santa Ana Development Co., LLC (members: Related Companies of California , LLC and Re

Select from ONE of the following two options:

5 or more projects in service more than 3 years, including 1 in service more than 5 years and 2 California LIHTC projects

Special Needs housing type project opting for 5 project experience category:

N/A

For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only:

4 or more Special Needs projects in service more than 3 years, including 1 California LIHTC project

To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the 'Special Needs projects.

To receive points under this subsection for projects in existence for more than 3 years from the filing deadline date, the applicant must submit a certification from a 3rd party certified public accountant (CPA) that the projects for which points are requested have maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeited deposits, etc.) for the year in which each development's last financial statement has been prepared and have funded reserves in accordance with the partnership agreement and any applicable loan documents. This certification must list the specific projects for which the points are being requested. The CPA certification may be in the form of an agreed upon procedure report that includes funded reserves as of the report date, which shall be within 60 days of the application deadline, unless the general partner or key person has no current projects which are eligible for points in which case the report date shall be after the date from which the general partner or key person separated from the last eligible project. To obtain points for projects previously owned by the proposed general partner, a similar certification must be submitted with respect to the last full year of ownership by the proposed general partner, along with verification of the number of years that the project was owned by that general partner. This certification must list the specific projects for which the points are being requested. For tribal applicants contracting with a developer who will not be a general partner to receive points, see Reg. Section 10325(c)(1) and Checklist Tab 21.

Total Points for General Partner Experience:	6
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A(2) Management Company Experience

3 Points

Select from ONE of the following two options:

11 or more projects managed more than 3 years, including 2 California LIHTC projects

Special Needs housing type project opting for 11 project experience category:

N/A

For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only:

4 or more Special Needs projects managed more than 3 years, including 1 California LIHTC project

To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the Special Needs projects.

Management Company Name:

John Stewart Company

Total Points for Management Company Experience:	3
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Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 affordable units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points.

Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either on-site or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than 2 active California LIHTC projects for more than 3 years, and general partners and management companies for projects requesting points under the special needs categories with no active California LIHTC projects for more than 3 years, should refer to Regulation Section 10325(c)(1) and Checklist Items Tabs 21 and 22 for additional requirements.

Total Points for General Partner & Management Company Experience:	9
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B. Housing Needs

Maximum 10 Points

Special Needs

10 Points

Select one if project is a scattered site acquisition and/or rehabilitation :

N/A

Total Points for Housing Needs:		10
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C. Site & Service Amenities

C(1) Site Amenities

Maximum 15 Points

Amenities must be appropriate to the tenant population served. The amenity must be in place at the time of application (refer to TCAC regulations and the Checklist for limited exceptions). The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not cross significant physical barriers. The map must show the distance of the site amenities from the development site. **An application proposing a project located on multiple scattered sites shall be scored proportionately in the site amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site.** **Proportional scoring** means, for a project to score the maximum 15 points, each site must independently score 15 points for site amenities. Include a table in Tab 23 identifying each site's point categories and site amenity location. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Site amenity points are not applicable to projects that apply and are awarded under the Native American apportionment. However, for those applicants unsuccessful in the apportionment and considered under the Rural set-aside, site amenity scoring will be applicable.

Amenities may include:

a) Transit

- | | |
|--|-----------------|
| (i) Located where there is a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop within 1/3 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal), and the project's density exceeds 25 units per acre. | 7 Points |
| (ii) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal). | 6 Points |
| (iii) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal). | 5 Points |
| (iv) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.) | 4 Points |
| (v) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop. | 3 Points |

Select one: (i)

In addition to meeting one of the categories above (i through v), points are available to applicants committing to provide residents free transit passes or discounted passes to each rent restricted unit for at least 15 years. (For item (iv) Rural set-aside projects, points not available for projects with van services. Only available to projects with dial-a-ride service for free or discounted dial-a-ride passes):

Select one: N/A

N/A

A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre-approved, select applicable point category above.

Total Points for Transit Amenity:	7
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b) Public Park

- (i) The site is within 1/2 mile of a public park or a community center accessible to the general public (1 mile for Rural set-aside projects). A public park shall not include 1) school grounds unless there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district or private school providing availability to the general public of the school grounds and/or facilities. 2) greenbelts or pocket parks, or 3) open space preserves or biking parkways unless there is a trailhead or designated access point within the specified distance.

3 Points

Joint-use agreement (if yes, please provide a copy)

N/A

- (ii) The site is within 3/4 mile (1.5 miles for Rural set-aside).

2 Points

Select one:

(i)

Total Points for Public Park Amenity: 3**c) Book-Lending Public Library**

- (i) The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects).

3 Points

- (ii) The site is within 1 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (2 miles for Rural set-aside projects).

2 Points

Select one:

N/A

Total Points for Public Library Amenity: 0**d) Full-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' Market**Please refer to Checklist Items for supporting documentation requirements

- (i) The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).

5 Points

- (ii) The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects).

4 Points

- (iii) The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural set-aside projects).

3 Points

- (iv) The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects).

4 Points

- (v) The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).

3 Points

- (vi) The site is within 1/2 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the California Department of Food and Agriculture and operating at least 5 months in a calendar year.

2 Points

- (vii) The site is within 1 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the California Department of Food and Agriculture and operating at least 5 months in a calendar year.

1 Point

Select one:

(ii)

Total Points for Full-Scale Grocery Store/Supermarket or Convenience Market Amenity: 4

e) Public Elementary, Middle, or High School

- (i) For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school. **3 Points**

- (ii) The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school. **2 Points**

Select one: **(ii)**

Total Points for Public Elementary, Middle, or High School Amenity:	2
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f) Senior Developments: Daily Operated Senior Center

- (i) For a **senior development** the project site is within 1/2 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1 mile for Rural set-aside). **3 Points**

- (ii) The project site is within 3/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1.5 miles for Rural Set-aside). **2 Points**

Select one: **N/A**

Total Points for Daily Operated Senior Center Amenity:	0
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g) Special Needs Development: Population Specific Service Oriented Facility

- (i) For a **special needs development**, the site is located within 1/2 mile of a facility that operates to serve the population living in the development. **3 Points**

- (ii) The project site is located within 1 mile of a facility that operates to serve the population living in the development. **2 Points**

Select one: **N/A**

Total Points for Population Specific Service Oriented Facility Amenity:	0
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h) Medical Clinic or Hospital

- (i) The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office). **3 Points**

- (ii) The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office). **2 Points**

Select one: **(ii)**

Total Points for Medical Clinic or Hospital Amenity:	2
---	----------

i) Pharmacy

- (i) The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above). **2 Points**

- (ii) The site is within 1 mile of a pharmacy (2 miles for Rural Set-aside). (This category may be combined with the other site amenities above). **1 Point**

Select one: **(ii)**

Total Points for Pharmacy:	1
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j) In-unit High Speed Internet Service

- (i) High speed internet service with a 1.5 megabits/second capacity provided in each Low-Income Unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points.

2 Points

- (ii) **Rural set-aside only:** High speed internet service with a 1.5 megabits/second capacity provided in each unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points.

3 Points

Select one: N/A

Total Points for Internet Service:	0
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k) Highest or High Resources Area

- (i) The project is a new construction large family project, except for an inclusionary project as defined in Section 10325(c)(9)(C), and the site is located in a census tract designated on the TCAC/HCD Opportunity Area Map as Highest or High Resource

8 Points

Select one: N/A

Total Points for Highest or High Resources Area:	0
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Total Points for Site Amenities:	19
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Site Amenity Contact List:

Amenity Name: Santa Ana Regional Transportation Center
Address: 1000 E. Santa Ana Boulevard
City, Zip: Santa Ana, 92701
Contact Person: Gabby Lomeli
Phone: (714) 565-2692 Ext.:
Amenity Type: Transit Station/Transit Stop
Website: <https://www.santa-ana.org/>
Distance in miles: 0.2mi

Amenity Name: Food 4 Less
Address: 315 E. First Street
City, Zip: Santa Ana, 92701
Contact Person: Yara Trombley
Phone: (714) 972-1997 Ext.:
Amenity Type: Grocery/Farmers' Market
Website: <https://www.food4less.com/>
Distance in miles: 0.8mi

Amenity Name: UC Irvine Health - Family Health Center
Address: 800 N. Main Street
City, Zip: Santa Ana, 92701
Contact Person: Jahayra Galinda
Phone: (657) 282-6355 Ext.:
Amenity Type: Medical Clinic/Hospital
Website: <http://www.ucihealth.org/locations/santa-ana>
Distance in miles: 0.8mi

Amenity Name:
Address:
City, Zip:
Contact Person:
Phone: Ext.:
Amenity Type:
Website:
Distance in miles:

Amenity Name:
Address:
City, Zip:
Contact Person:
Phone: Ext.:
Amenity Type:
Website:
Distance in miles:

Amenity Name: Logan Park
Address: 1009 N. Custer Street
City, Zip: Santa Ana, 92701
Contact Person: Scott Kutner
Phone: (714) 571-4263 Ext.:
Amenity Type: Public Park
Website: <https://www.santa-ana.org/parks/parks-and-recreation>
Distance in miles: 0.4mi

Amenity Name: Garfield Elementary School
Address: 850 Brown Street
City, Zip: Santa Ana, 92701
Contact Person: Kerri Braun
Phone: (714) 972-5300 Ext.:
Amenity Type: Public Elementary/Middle/High School
Website: <https://www.sausd.us/garfield>
Distance in miles: 0.4mi

Amenity Name: Allcare Pharmacy
Address: 1106 17th Street, Unit B
City, Zip: Santa Ana, 92701
Contact Person: Richard Alvarez
Phone: (714) 550-9303 Ext.:
Amenity Type: Pharmacy
Website: <http://www.allcaredrugs.com/home.html>
Distance in miles: 0.8mi

Amenity Name:
Address:
City, Zip:
Contact Person:
Phone: Ext.:
Amenity Type:
Website:
Distance in miles:

Amenity Name:
Address:
City, Zip:
Contact Person:
Phone: Ext.:
Amenity Type:
Website:
Distance in miles:

C(2) Service Amenities

Maximum 10 Points

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants. Except as provided below and in Reg. Section 10325(c)(4)(B), in order to receive points in this category, physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. **Evidence that adequate physical space for services will be provided must be documented within the application.** The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 15 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 miles for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative.

Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects. Items 7 through 12 are applicable to Special Needs projects. Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories, except in the case of proportionately-scored services for special needs projects.

Proportional Scoring for Services - Projects with less than 75% Special Needs Units: Special needs projects with less than 75% special needs units will be scored proportionately in the service amenity category based upon (i) the services provided to special needs and non-special needs units, respectively; and (ii) the percentage of units represented by special needs and non-special needs units, respectively. Proportional scoring for this paragraph means, for a project to score the maximum 10 points, nonspecial needs units and special needs units must independently score 10 points for service amenities. Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects or for the non-Special Needs units in a Special Needs Project with less than 75% Special Needs units. Items 7 through 12 are applicable to Special Needs projects with 75% or more Special Needs units or for the Special Needs units in a Special Needs Project with less than 75% Special Needs units. Projects must demonstrate that all tenants will receive appropriate type and level of services.

Proportional Scoring for Services - Scattered Site Projects: An application proposing a project located on multiple scattered sites shall be scored proportionately in the service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites. **In addition, scattered site more than 1 mile (1.5 miles for Rural set-aside) from the nearest other site with services must provide services independently.** Proportional scoring for this paragraph means, for a project to score the maximum 10 points, each site must independently score 10 points for service amenities.

The application's Service Amenity Sources and Uses Budget page must clearly describe all anticipated income and expenses associated with the services program(s) and must align with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. All organizations providing services for which the project is claiming points must document that they have at least 24 months of experience providing services to the project's target population. **PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.**

No more than 10 points will be awarded in this category. **The service budget spreadsheet must be completed.**

Large Family, Senior, At-Risk projects, Number of Bedrooms =	111	
Special Needs, Number of Bedrooms =	44	

Amenities may include, but are not limited to:

a) Large Family, Senior, At-Risk projects:

(1) Service Coordinator. Responsibilities must include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.):		
Yes	Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.	5 points
N/A	Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms.	3 points

(2) Other Services Specialist. Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor:		
N/A	Minimum ratio of 1 FTE Services Specialist to 600 bedrooms.	5 points
N/A	Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms.	3 points

(3) Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes:		
N/A	Minimum of 84 hours instruction each year (42 hours for small developments*).	7 points
Yes	Minimum of 60 hours instruction each year (30 hours for small developments*).	5 points
N/A	Minimum of 36 hours instruction each year (18 hours for small developments*).	3 points
*small developments = 20 units or less		

(4) Health and wellness services and programs. Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior companion programs:		
N/A	Minimum of 100 hours of services per year for each 100 bedrooms.	5 points
N/A	Minimum of 60 hours of services per year for each 100 bedrooms.	3 points
N/A	Minimum of 40 hours of services per year for each 100 bedrooms.	2 points

N/A	(5) Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. <i>(Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)</i>	5 points
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(6) After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. <i>(Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger):</i>		
N/A	Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A	Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A	Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points

b) Special Needs projects:

(7) Case Manager. Responsibilities must include (but are not limited to) working with tenants to develop and implement an individualized service plan, goal plan or independent living plan:		
Yes	Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.	5 points
N/A	Minimum ratio of 1 FTE Case Manager to 160 bedrooms.	3 points

(8) Service Coordinator or Other Services Specialist. Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor:		
Yes	Minimum ratio of 1 FTE Service Coordinator/Other Services Specialist to 360 bedrooms.	5 points
N/A	Minimum ratio of 1 FTE Service Coordinator/Other Services Specialist to 600 bedrooms.	3 points

(9) Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes:		
N/A	Minimum of 84 hours of instruction each year (42 hours for small developments*).	5 points
N/A	Minimum of 60 hours of instruction each year (30 hours for small developments).	3 points
N/A	Minimum of 36 hours of instruction each year (18 hours for small developments).	2 points
*small developments = 20 units or less		

N/A	(10) Health or behavioral health services provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.	5 points
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N/A	(11) Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. <i>(Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)</i>	5 points
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(12) After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. <i>(Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger):</i>		
N/A	Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A	Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A	Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points

The Service Budget worksheet must be completed.	Total Points for Service Amenities:	10
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D. Sustainable Building Methods**Maximum 5 Points**

REVIEW REG. SECTION 10325(c)(5) BEFORE PROCEEDING

APPLICANTS WILL BE HELD TO REGULATORY REQUIREMENTS. THE APPLICATION MAY CONTAIN ABBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION.**D(1) New Construction and Adaptive Reuse projects select from the following features:**

Yes	a. Develop the project in accordance with the minimum requirements with any one of the following programs: <u>GreenPoint Rated Program</u>	5 Points
N/A	b. ENERGY EFFICIENCY EITHER: Energy efficiency as indicated in Reg. Section 10325(c)(5)(B) beyond the requirements in the 2019 Title 24, Part 6 of the California Building Code (2019 Standards): <u>Low Rise (1-3 habitable stories)</u> <u>N/A</u> <u>High-Rise (4+ habitable stories)</u> <u>N/A</u> If the local building department has determined that building permit applications submitted on or before December 31, 2019 are complete, then energy efficiency beyond the requirements in the 2016 Title 24, Part 6 of the California Building Code (2016 Standards) <u>Better than the 2016 Standards</u> <u>N/A</u>	0 Points 0 Points 0 Points
OR:	Energy efficiency with renewable energy that provides the following percentages of project tenants' energy loads: <u>Low Rise (1-3 habitable stories)</u> <u>N/A</u> <u>High-Rise (4+ habitable stories)</u> <u>N/A</u>	0 Points 0 Points

D(2) Rehabilitation projects select from the following features:

N/A	a. Develop the project in accordance with the minimum requirements with any one of the following programs: <u>N/A</u>	0 Points
N/A	b. Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation: <u>Improvement over current:</u> <u>N/A</u>	0 Points
N/A	c. Additional rehabilitation project measures (chose one or more of the following three categories): 1. PHOTOVOLTAIC / SOLAR <u>N/A</u> 2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING BOTH OF THE FOLLOWING: Develop project-specific maintenance manual, including information on all energy and green building features Undertake formal building systems commissioning, retro-commissioning, or re-commissioning 3. INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, ELECTRICITY, OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS	0 Points 0 Points 0 Points

D(3) New Construction and Rehabilitation projects:

N/A	d. WATER EFFICIENCY: <u>N/A</u>	0 Points
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To receive these points, the applicant and the project architect must certify in the application which of the above items will be included in the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. In addition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying documentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(5), Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(5)(G) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(5) will be subject to negative points under Section 10325(c)(2).

Total Points For Sustainable Building Methods:	5
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E. Lowest Income

Maximum 52 Points

E(1) Lowest Income Restriction for All Units

50 Points

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Low-Income Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Low-Income Units at 50% of Area Median Income for 25 points and 40% of Low-Income Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Low-Income Units" may be used multiple times. For example, 50% of Low-Income Units at 50% of Area Median Income for 25 points may be combined with another 50% of Low-Income Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

RESYNDICATION PROJECTS CHOOSING HOLD HARMLESS RENTS CANNOT RECEIVE LOWEST INCOME POINTS FOR HOLD HARMLESS RENTS. CURRENT RENT LIMITS MUST BE USED FOR LOWEST INCOME POINT SCORING.

Projects electing the "40%/60% Average Income" federal set-aside must choose targeting in 10% increments of Area Median Income (i.e. 20% AMI, 30% AMI, 40% AMI, etc.).

*Available to Rural set-aside projects only.

**60-80% AMI is included as a place-holder and will not receive any points.

		Percent of Area Median Income (AMI)							
		**60-80%	*55%	50%	45%	40%	35%	30%	20%
Percent of Low-Income Units (exclusive of manager's units)									
	50%			25.0*	37.5				
	45%			22.5*	33.8				
	40%		10.0*	20.0	30.0				
	35%		8.8*	17.5	26.3	35.0		50.0	
	30%		7.5*	15.0	22.5	30.0	37.5	45.0	
	25%		6.3*	12.5	18.8	25.0	31.3	37.5	50.0
	20%		5.0*	10.0	15.0	20.0	25.0	30.0	40.0
	15%		3.8*	7.5	11.3	15.0	18.8	22.5	30.0
	10%		2.5*	5.0	7.5	10.0	12.5	15.0	20.0

Consolidate your units before entering your information into the table

Do not enter any non-qualifying units into the table

Number of Targeted Low-Income Units	Percent of Area Median Income (AMI) (20% - 55%)*	Percentage of Low-Income Units (before rounding down)	Percent of Low-Income Units (exclusive of manager's units)	Points Earned
	20	0.00	0	0
85	30	100.00	80	50
	35	0.00	0	0
	40	0.00	0	0
	45	0.00	0	0
	50	0.00	0	0
	0 -Rural only*	0.00	0	0
	0 -Rural only*	0.00	0	0
	60-80**	0.00	0	0
85	Total Points Requested:			50

E(2) Lowest Income for 10% of Total Low-Income Units at no greater than 30% AMI **2 Points**

A project that agrees to have at least 10% of its Low-Income Units available for tenants with incomes no greater than thirty percent (30%) AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% or less AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at no greater than 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Low-Income Units per Bedroom Size	Number of Low-Income Units @ no greater than 30% AMI	Percentage of Low-Income Units (by bedroom size)
5 BR	0	0	0.00%
4 BR	5	5	100.00%
3 BR	17	17	100.00%
2 BR	21	21	100.00%
1 BR	26	26	100.00%
SRO	16	16	100.00%
Total:	85	85	-

Lowest Income for 10% of Total Low-Income Units at 30% AMI Points:	2
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Total Points for Lowest Income:	52
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F. Readiness to Proceed

Points are available to applications documenting each of the categories below, up to a maximum of 10 points. Within the application the following must be delivered (see Regulation Section 10325(c)(7) and the Checklist Items for additional information):

Readiness to Proceed

Maximum 10 Points

Yes	(i)	Enforceable financing commitment, as defined in TCAC Regs §10325(f)(3), for all construction financing	5 Points
Yes	(ii)	Evidence, as verified by the appropriate officials on a Committee-provided form (ATTACHMENT 26: Approvals Necessary to Begin Construction) signed by an appropriate local government planning official of the applicable local jurisdiction, that all applicable local land use approvals have been obtained as described in TCAC Regs §10325(f)(4).	5 Points

10 points will be available to projects that document all of the above and are able to begin construction within 180 days* of the Credit Reservation, as evidenced by submission of the requirements stated in TCAC Regulation Section 10325(c)(7) within 180 days of the Credit Reservation.

*After preliminary reservation CTCAC will randomly assign a 180 day deadline for half of the projects receiving a Credit Reservation within each round and a 194 day deadline for remaining projects.

If no construction lender is involved, evidence must be submitted by the assigned deadline (180 days or 194 days) after the Credit Reservation is made that the equity partner has been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failure to meet this timeline will result in rescission of the Tax Credit Reservation or negative points.

In the event that one of the above criteria have NOT been met, 5 points may be awarded for the one that has been met. In such cases, the 180-day requirements will not apply to projects that do not obtain the maximum points in this category.

Total Points for Readiness to Proceed:			10
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G. Miscellaneous Federal and State Policies**Maximum 2 Points**

- | | | |
|------------|--|-----------------|
| N/A | (i) For applicants who agree that the Committee may exchange 1) Federal Tax Credits for State Tax Credits and 2) Exchange State Tax Credits for Federal Tax Credits. Applicants receiving these points agree to make the exchange in a manner that yields equal equity based solely on the tax credit factors stated in the application. | 2 Points |
| N/A | (ii) Enhanced Accessibility and Visitability. Project design incorporates California Building Code Chapter 11(B) and the principles of Universal Designed listed in Reg. Section 10325(c)(9)(B) in at least half of the project's units. | 2 Points |
| Yes | (iii) Smoke Free Residence. The proposed project will have at least 1 nonsmoking building and incorporate prohibition of smoking into the lease agreements for the affected units. If a single building project, the project will designate contiguous units as nonsmoking. | 2 Points |
| N/A | (iv) Historic Preservation. The project proposes to incorporate historic tax credits. | 1 Point |
| N/A | (v) Revitalization Area Project. The project is located within a QCT, a census tract in which at least 50% of the households have an income of less than 60% AMI, or a federal Promise Zone. The development will contribute to a concerted community revitalization plan as demonstrated by a letter from a local government official. | 2 Points |
| N/A | (vi) Eventual Tenant Ownership. The project proposes to make tax credit units available for eventual tenant ownership. | 1 Point |

Total Points for Miscellaneous Federal and State Policies:		2
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VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

Total Possible Points: 113, Minimum Point Threshold: 96

Native American Apportionment: Total Possible Points: 98, Minimum Point Threshold: 83

	APPLICANT POINTS	MAXIMUM POINTS	TOTAL POINTS
A. General Partner & Management Company Experience	9	9	9
A(1) General Partner Experience	6	6	
A(2) Management Company Experience	3	3	
B. Housing Needs	10	10	10
C. Site & Service Amenities	25	25	25
C(1) Site Amenities	19	15	
C(2) Service Amenities	10	10	
D. Sustainable Building Methods	5	5	5
E. Lowest Income & 10% of Units Restricted @ 30% AMI	52.0	52.0	52.0
E(1) Lowest Income	50.0	50.0	
E(2) 10% of Units Restricted @ 30% AMI	2	2	
F. Readiness to Proceed	10	10	10
G. Miscellaneous Federal and State Policies	2	2	2
*Negative Points (if any, please enter amount:)		NO MAX	0
Total Points:			113.0

*Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

VII. TIE BREAKER SYSTEM - PROJECT FINAL TIE BREAKER SELF-SCORE

This section is included in the application for self-scoring. Note that TCAC will use the tie-breaker self-scores to determine which projects will undergo further review in the competition, including verifying the self-scores for possible reservation of tax credits. TCAC will not evaluate or verify every project's self-scoring. Projects with too low of a self-score to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Provide evidence of committed permanent leveraged soft financing in Tab 20 and evidence of public rent or public operating subsidies in Tab 17.

Evidence of land value is required (see Tab 1). The value of the land must be included in "Total Residential Project Development Costs" below as evidenced in Tab 1. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

Seller carryback financing and any portion of a loan from a public seller or related party that is less than or equal to sale proceeds due the seller must be excluded from Leveraged Soft Financing. (Exception: If seller carryback financing is a public land loan to a new construction project that is not replacing affordable housing within the footprint of the original development, financing (or portion of financing) may be included in Leveraged Soft Financing. For projects that include both new construction and rehabilitation/affordable housing replacement, the land loan value must be prorated based on eligible units.)

For projects with purchase price in excess of the appraised value, unless a waiver is granted, the purchase price in excess of the appraised value must be excluded from the Leveraged Soft Financing. Enter the amount for the "Purchase Price Over Appraised Value" under the list of Leveraged Soft Financing below. Purchase Price Over Appraised Value will be automatically excluded from the Total Leveraged Soft Financing.

Ineligible off-site costs must be excluded from both numerators and denominators. Enter the amount for the "Ineligible Offsites" under the list of Leveraged Soft Financing below. Ineligible Off-site costs will be automatically excluded from both the numerators and the denominators.

For projects with commercial/non-residential costs, the committed public funds will be discounted by the percentage of the commercial/non-residential portion.

Final Tie Breaker Formula:

$$\frac{\text{Committed Permanent Leveraged Soft Financing defraying Residential Costs} \times \text{Size Factor}}{\text{Total Residential Project Development Costs}} + \left(\left(1 - \frac{\text{Requested Unadjusted Eligible Basis}}{\text{Total Residential Project Development Costs}} \right) / 3 \right)$$

Capitalized Value of Rent Differentials of Public Rent/operating Subsidies	\$3,931,044
Total donated land value	
Total fee waivers	
List Leveraged Soft Financing excluding donated land and fee waivers:	
City of Santa Ana - City Residual Receipts Loan	\$3,971,440
City of Santa Ana - City Residual Receipts Loan (Land Loan	\$4,108,136
County of Orange - Residual Receipts Loan (Land Loan)	\$2,341,864
Orange County Housing Authority - Residual Receipts PSH	\$2,280,701
Less: Excess Purchase Price Over Appraised Value	\$0
Less: Ineligible Offsites	\$0
Total Leveraged Soft Financing excluding donated land and fee waivers	\$12,702,141
TOTAL	\$16,633,185

Residential Project Development Cost	
Commercial Project Development Cost	
Total 4% Project Cost	\$0

SIZE FACTOR CALCULATION New Construction: <u>Yes</u> 9% Tax Credit Units: <u>86</u> Size Factor: <u>1.18</u>		HYBRID (NEW CONSTRUCTION) 4% Development Units Amount of 4% Tax Credit Units: <u> </u> Total Tax Credit Units: <u>86</u>		Bonus for new construction large-family projects in high/higher resource area based on TCAC/HCD Opportunity Area Map (Please see TCAC Regulations 10325(c)(9)(C) for projects excluded): <u>N/A</u>
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<u>Leveraged Soft Financing less commercial proration</u>	<u>\$16,536,320</u>	<u>Requested Unadjusted Eligible Basis</u>	<u>\$27,777,778</u>
<u>Leveraged Soft Financing times Size Factor</u>	<u>\$19,512,858</u>		
19,512,858		+ ((1 — $\frac{27,777,778}{41,424,172}$) /3) =	58.086%
41,424,172			

CAPITALIZED VALUE OF RENT DIFFERENTIALS ATTRIBUTABLE TO PUBLIC RENT OR PUBLIC OPERATING SUBSIDIES CALCULATION

Annual Rental Income Differential for PUBLIC RENT SUBSIDIES:

<u>*Rent Limit Underwriting:</u>
Special Needs Units in Special Needs Projects subject to the 40% average AMI requirement of TCAC Regs §10325(g)(3)(A), use 30% AMI rent limits
Use 40% AMI for ALL OTHERS
<u>**Contract Rent Underwriting:</u>
For USDA subsidy only, use the higher of 60% AMI <u>or</u> committed basic contract rents.

Unit Type	# of Units	<u>*Rent Limit:</u>	<u>Public Subsidy</u> <u>**Contract Rent</u>	Calculated Annual Rent
Studio	16	\$595	\$1,394	\$153,408
1 bedroom	26	\$634	\$1,591	\$298,584
2 bedroom	1	\$754	\$1,970	\$14,592
3 bedroom	0	\$865	\$2,759	\$0
4 bedroom	0	\$957	\$3,181	\$0
SRO				\$0
SRO				\$0
SRO				\$0
Annual Rent Differential for Public Rent Subsidies:				\$466,584

Total Rent Differentials	\$466,584
Less Vacancy	5.0%
Net Rental Income	\$443,255
Available for Debt Service	
@ 1.15 Debt Coverage Ratio:	\$385,439

Loan Term (years)	15
Interest Rate (annual)	5.5%
Debt Coverage Ratio	1.15

Capitalized Value of Rent Differentials	\$3,931,044
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Annual Rental Income Differential for PUBLIC OPERATING SUBSIDIES:

If annual operating subsidy amount are similar in each year, enter:

Annual Operating Subsidy Amount in Year 1:

OR

If the contract does not specify an annual subsidy amount, enter:

Aggregate Subsidy Amount:

Number of Years in the Subsidy Contract:

Average Annual Operating Subsidy Amount:

Annual Public Operating Subsidies:

15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE	MULTIPLIER	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13	YEAR 14	YEAR 15
Gross Rent	1.025	\$735,936	\$754,334	\$773,193	\$792,523	\$812,336	\$832,644	\$853,460	\$874,797	\$896,667	\$919,083	\$942,060	\$965,612	\$989,752	\$1,014,496	\$1,039,858
Less Vacancy	8.28%	-60,900	-62,422	-63,983	-65,582	-67,222	-68,902	-70,625	-72,390	-74,200	-76,055	-77,957	-79,906	-81,903	-83,951	-86,050
Rental Subsidy	1.025	466,584	478,249	490,205	502,460	515,021	527,897	541,094	554,622	568,487	582,699	597,267	612,199	627,504	643,191	659,271
Less Vacancy	8.28%	-38,610	-39,576	-40,565	-41,579	-42,619	-43,684	-44,776	-45,896	-47,043	-48,219	-49,425	-50,660	-51,927	-53,225	-54,555
Miscellaneous Income	1.025	6,192	6,347	6,505	6,668	6,835	7,006	7,181	7,360	7,544	7,733	7,926	8,124	8,328	8,536	8,749
Less Vacancy	7.53%	-466	-478	-490	-502	-515	-527	-541	-554	-568	-582	-597	-612	-627	-643	-659
Total Revenue		\$1,108,736	\$1,136,454	\$1,164,866	\$1,193,987	\$1,223,837	\$1,254,433	\$1,285,794	\$1,317,938	\$1,350,887	\$1,384,659	\$1,419,276	\$1,454,757	\$1,491,126	\$1,528,405	\$1,566,615
EXPENSES																
Operating Expenses:	1.035															
Administrative		\$44,600	\$46,161	\$47,777	\$49,449	\$51,180	\$52,971	\$54,825	\$56,744	\$58,730	\$60,785	\$62,913	\$65,115	\$67,394	\$69,752	\$72,194
Management		54,696	56,610	58,592	60,642	62,765	64,962	67,235	69,589	72,024	74,545	77,154	79,855	82,649	85,542	88,536
Utilities		81,000	83,835	86,769	89,806	92,949	96,203	99,570	103,055	106,662	110,395	114,258	118,258	122,397	126,680	131,114
Payroll & Payroll Taxes		155,034	160,460	166,076	171,889	177,905	184,132	190,576	197,247	204,150	211,295	218,691	226,345	234,267	242,466	250,953
Insurance		34,400	35,604	36,850	38,140	39,475	40,856	42,286	43,766	45,298	46,884	48,525	50,223	51,981	53,800	55,683
Maintenance		135,600	140,346	145,258	150,342	155,604	161,050	166,687	172,521	178,559	184,809	191,277	197,972	204,901	212,072	219,495
(specify here)		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Operating Expenses		\$505,330	\$523,017	\$541,322	\$560,268	\$579,878	\$600,174	\$621,180	\$642,921	\$665,423	\$688,713	\$712,818	\$737,766	\$763,588	\$790,314	\$817,975
Transit Pass/Tenant Internet Expense*	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.035	170,000	175,950	182,108	188,482	195,079	201,907	208,973	216,287	223,858	231,693	239,802	248,195	256,882	265,873	275,178
Replacement Reserve		25,800	25,800	25,800	25,800	25,800	25,800	25,800	25,800	25,800	25,800	25,800	25,800	25,800	25,800	25,800
Real Estate Taxes	1.020	6,500	6,630	6,763	6,898	7,036	7,177	7,320	7,466	7,616	7,768	7,923	8,082	8,244	8,408	8,577
OCHA PSH Monitoring Fee	1.000	2,365	2,365	2,365	2,365	2,365	2,365	2,365	2,365	2,365	2,365	2,365	2,365	2,365	2,365	2,365
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Expenses		\$709,995	\$733,762	\$758,358	\$783,813	\$810,158	\$837,422	\$865,638	\$894,840	\$925,061	\$956,339	\$988,708	\$1,022,208	\$1,056,879	\$1,092,760	\$1,129,895
Cash Flow Prior to Debt Service		\$398,741	\$402,693	\$406,508	\$410,174	\$413,679	\$417,011	\$420,156	\$423,099	\$425,825	\$428,320	\$430,567	\$432,549	\$434,248	\$435,645	\$436,720
MUST PAY DEBT SERVICE																
U.S. Bank N.A. - Tranche B		334,031	334,031	334,031	334,031	334,031	334,031	334,031	334,031	334,031	334,031	334,031	334,031	334,031	334,031	334,031
		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Debt Service		\$334,031	\$334,031	\$334,031	\$334,031	\$334,031	\$334,031	\$334,031	\$334,031	\$334,031	\$334,031	\$334,031	\$334,031	\$334,031	\$334,031	\$334,031
Cash Flow After Debt Service		\$64,710	\$68,662	\$72,477	\$76,143	\$79,648	\$82,980	\$86,125	\$89,068	\$91,794	\$94,289	\$96,536	\$98,518	\$100,217	\$101,614	\$102,689
Percent of Gross Revenue		5.35%	5.54%	5.71%	5.85%	5.97%	6.07%	6.14%	6.20%	6.23%	6.25%	6.24%	6.21%	6.16%	6.10%	6.01%
25% Debt Service Test		19.37%	20.56%	21.70%	22.80%	23.84%	24.84%	25.78%	26.66%	27.48%	28.23%	28.90%	29.49%	30.00%	30.42%	30.74%
Debt Coverage Ratio		1.194	1.206	1.217	1.228	1.238	1.248	1.258	1.267	1.275	1.282	1.289	1.295	1.300	1.304	1.307
OTHER FEES**																
GP Partnership Management Fee	1.030	\$20,000	20,600	21,218	21,855	22,510	23,185	23,881	24,597	25,335	26,095	26,878	27,685	28,515	29,371	30,252
LP Asset Management Fee	1.030	5,000	5,150	5,305	5,464	5,628	5,796	5,970	6,149	6,334	6,524	6,720	6,921	7,129	7,343	7,563
Incentive Management Fee																
Total Other Fees		25,000	25,750	26,523	27,318	28,138	28,982	29,851	30,747	31,669	32,619	33,598	34,606	35,644	36,713	37,815
Remaining Cash Flow		\$39,710	\$42,912	\$45,954	\$48,825	\$51,511	\$53,998	\$56,273	\$58,321	\$60,125	\$61,670	\$62,938	\$63,912	\$64,573	\$64,900	\$64,874
Deferred Developer Fee**																
Residual or Soft Debt Payments**																
City of Santa Ana - City Residual Receipts I	33.33%	\$13,235	\$14,302	\$15,316	\$16,273	\$17,168	\$17,998	\$18,756	\$19,438	\$20,040	\$20,555	\$20,977	\$21,302	\$21,522	\$21,631	\$21,623
City of Santa Ana - City Residual Receipts I	33.33%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
County of Orange - Residual Receipts Loan	33.34%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Orange County Housing Authority - Residual	33.34%	\$13,239	\$14,307	\$15,321	\$16,278	\$17,174	\$18,003	\$18,761	\$19,444	\$20,046	\$20,561	\$20,984	\$21,308	\$21,529	\$21,638	\$21,629

*9% and 4% + state credit applications shall include the cost of transit passes and tenant internet service if requested in the Points System site amenity section.

Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. **These items are to be completed when submitting an updated application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.